

LAX KW'ALAAMS BAND
FINANCIAL STATEMENTS
MARCH 31, 2017

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CARLYLE SHEPHERD & CO. P.C.
CHARTERED PROFESSIONAL ACCOUNTANTS

LAX KW'ALAAMS BAND
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MARCH 31, 2017

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LAX KW'ALAAMS BAND

YEAR ENDED MARCH 31, 2017

MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

The accompanying financial statements of the Lax Kw'alaams Band and all the information in this annual report are the responsibility of management and have been approved by the Mayor and Council.

The financial statements have been prepared by management in accordance with Canadian public sector accounting standards which includes certain amounts based on judgments and estimates. Management has chosen the most appropriate method to determine the judgments/estimates to ensure the financial statements are presented fairly, in all material respects.

The Lax Kw'alaams Band maintains systems of internal accounting and administrative controls of high quality, consistent with reasonable cost. Such systems are designed to provide reasonable assurance that the financial information is relevant, reliable and accurate and that the Band's assets are appropriately accounted for and adequately safeguarded.

The Band Council is responsible for ensuring that management fulfills its responsibilities for financial reporting and is ultimately responsible for reviewing and approving the financial statements.

The Band Council meets regularly with management and is available to meet with the external auditor to satisfy themselves that each party is properly discharging their responsibilities. The Band Council also considers the engagement of the external auditor.

The financial statements have been audited by Carlyle Shepherd & Co., Chartered Professional Accountants, in accordance with generally accepted auditing standards on behalf of the members. Carlyle Shepherd & Co. have full and free access to the Band Council.


Mayor
Band Administrator

**INDEPENDENT AUDITOR'S REPORT**

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TO THE MEMBERS OF LAX KW'ALAAMS BAND**Report on the Financial Statements**

We have audited the accompanying statement of financial position of the Lax Kw'alaams Band as at March 31, 2017 and the statements of financial activities, cash flows and changes in net financial assets (liabilities) for the year then ended and a summary of significant accounting policies.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting principles, and for such internal controls as management determines are necessary to enable the preparation of financial statements that are free of material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted the audit in accordance with Canadian generally accepted auditing standards. These standards require that we comply with ethical requirements and plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures depend on the auditor's judgment, including the assessment of the risks of material misstatement, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate for the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Band as at March 31, 2017 and the results of its operations, cash flows and changes in net financial assets (liabilities) for the year then ended in accordance with Canadian public sector accounting principles.

Prince Rupert, BC
July 28, 2017

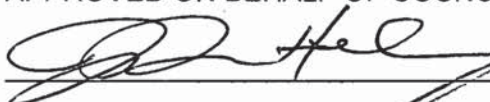
LAX KW'ALAAMS BAND

STATEMENT OF FINANCIAL POSITION

MARCH 31

	2017	2016
	\$	\$
FINANCIAL ASSETS		
Cash (note 2)	27,598,739	12,320,895
Accounts receivable (note 3)	6,625,097	3,643,646
Inventory (notes 1 and 4)	3,527,835	1,221,044
Ottawa Trust funds (note 5)	1,305,254	1,272,053
	<u>39,056,925</u>	<u>18,457,638</u>
LIABILITIES		
Accounts payable and accruals (note 8)	7,084,132	6,497,382
Long-term debt (note 7)	15,171,182	15,682,823
	<u>22,255,314</u>	<u>22,180,205</u>
NET FINANCIAL ASSETS (LIABILITIES)	<u>16,801,611</u>	<u>-3,722,567</u>
NON-FINANCIAL ASSETS		
Deposits	79,606	79,606
Investments (notes 1 and 9)	2,631,232	1,500,494
Licences (note 1)	2,019,668	2,019,668
Prepaid expenses (note 6)	4,905,930	5,279,971
Property and equipment (notes 1 and 11)	49,477,025	48,289,455
	<u>59,113,461</u>	<u>57,169,194</u>
	<u>75,915,072</u>	<u>53,446,627</u>
BAND POSITION		
Surplus (note 10)	21,004,624	302,398
Equity in Ottawa Trust funds (note 5)	1,305,254	1,272,053
Equity in property and equipment (note 11)	48,649,663	47,445,567
Equity in investments (note 9)	4,955,531	4,426,609
	<u>75,915,072</u>	<u>53,446,627</u>

APPROVED ON BEHALF OF COUNCIL

 Mayor

 Band Administrator

LAX KW'ALAAMS BAND

STATEMENT OF FINANCIAL ACTIVITIES

YEAR ENDED MARCH 31

	Budget	2017	2016
	\$	\$	\$
REVENUE			
INAC	12,165,362	13,849,226	12,979,813
DFO	-	405,462	460,661
First Nations Health Authority	1,724,052	1,854,528	2,217,521
Interest	-	125,960	120,347
Logging and forestry	15,000,000	22,367,394	13,557,533
Ottawa Trust funds	35,000	33,201	34,304
Province of BC	918,000	9,911,065	3,181,661
Resource agreements and joint ventures	3,000,000	12,213,228	1,280,127
Sales and rental	1,057,270	1,451,848	985,131
Settlement trust	-	3,545	442,444
Other	<u>1,347,545</u>	<u>2,930,563</u>	<u>2,121,481</u>
	<u>35,247,229</u>	<u>65,146,020</u>	<u>37,381,023</u>
EXPENDITURE			
Administration	2,350,899	2,548,965	2,667,545
Amortization	1,900,000	2,095,041	1,821,972
Capital Development	2,713,680	1,641,434	1,503,071
Community Health	1,271,845	1,680,839	1,684,813
Economic Development	592,532	2,728,625	1,243,568
Education	4,560,963	3,807,917	4,946,673
Other	17,552,177	25,463,475	16,556,670
Public Works	1,300,626	1,917,445	1,720,133
Social Assistance	<u>908,734</u>	<u>793,834</u>	<u>805,707</u>
	<u>33,151,456</u>	<u>42,677,575</u>	<u>32,950,152</u>
REVENUE OVER EXPENDITURE - GOVERNMENTAL ACTIVITIES	2,095,773	22,468,445	4,430,871
COAST TSIMSHIAN FISH PLANT - OPERATIONS FUNDING	<u>-</u>	<u>-</u>	<u>4,392,910</u>
REVENUE OVER EXPENDITURE	2,095,773	22,468,445	37,961
OPENING POSITION	<u>53,446,627</u>	<u>53,446,627</u>	<u>53,408,666</u>
CLOSING POSITION	<u>55,542,400</u>	<u>75,915,072</u>	<u>53,446,627</u>

LAX KW'ALAAMS BAND
STATEMENT OF CASH FLOWS
YEAR ENDED MARCH 31

	2017	2016
	\$	\$
OPERATING ACTIVITIES		
Revenue over expenditure - Governmental activities	22,468,445	4,430,871
Amortization	2,095,041	1,821,972
Accounts payable and accruals	586,750	-3,030,615
Accounts receivable	-2,981,451	101,097
Inventory	-2,306,791	883,177
Prepaid expenses	374,041	14,139
Ottawa Trust funds	<u>-33,201</u>	<u>-34,304</u>
Cash generated - Governmental activities	20,202,834	4,186,337
Coast Tsimshian Fish Plant - operations funding	<u>-</u>	<u>-4,392,910</u>
Cash generated from operations	<u>20,202,834</u>	<u>-206,573</u>
FINANCING ACTIVITIES		
Long-term debt	<u>-511,641</u>	<u>2,735,161</u>
INVESTING ACTIVITIES		
Investments	-1,130,738	-286,564
Property and equipment additions	<u>-3,282,611</u>	<u>-3,555,989</u>
	<u>-4,413,349</u>	<u>-3,842,553</u>
CHANGE IN CASH	15,277,844	-1,313,965
OPENING CASH BALANCE	<u>12,320,895</u>	<u>13,634,860</u>
CLOSING CASH BALANCE	<u>27,598,739</u>	<u>12,320,895</u>

LAX KW'ALAAMS BAND

STATEMENT OF CHANGES IN NET FINANCIAL ASSETS (LIABILITIES)

YEAR ENDED MARCH 31

	Unaudited Budget	2017	2016
	\$	\$	\$
Revenue over expenditure	2,095,773	22,468,445	37,961
Amortization	1,900,000	2,095,041	1,821,972
Property and equipment additions	3,000,000	-3,282,611	-3,555,989
Investments	800,000	-1,130,738	-286,564
Prepaid expenses	<u>1,500,000</u>	<u>374,041</u>	<u>14,139</u>
 Change in net financial assets (liabilities)	 9,295,773	 20,524,178	 -1,968,481
 Opening net financial assets (liabilities)	 <u>-3,722,567</u>	 <u>-3,722,567</u>	 <u>-1,754,086</u>
 Closing net financial assets (liabilities)	 <u>5,573,206</u>	 <u>16,801,611</u>	 <u>-3,722,567</u>

LAX KW'ALAAMS BAND

NOTES

MARCH 31, 2017

1. SIGNIFICANT ACCOUNTING POLICIES (continued)

g) Recognition of Revenue and Expenditures

Revenue is recorded in the period in which the transactions or events that give rise to the revenue occur. Funding from external parties is reported as per the terms of the funding agreement. Other revenue is recognized when earned.

Expenditures are accounted for in the period when the goods and services are acquired and the liability is incurred.

h) Financial Instruments

It is management's opinion that the Band's financial instruments are not exposed to significant interest rate, liquidity, market or other price risks. The reported value of bank debt approximates fair value as the terms and conditions of the borrowing arrangements are comparable to current market terms and conditions for similar items.

The Band measures financial assets and liabilities at market value at the date of acquisition.

i) Budget Information

The unaudited budget information has been provided by management.

2. CASH

	2017	2016
Operating accounts	\$ 24,677,499	\$ 11,950,499
Secured revenue trust	732,558	349,952
Logging	2,188,682	20,444
	<u>\$ 27,598,739</u>	<u>\$ 12,320,895</u>

3. ACCOUNTS RECEIVABLE

	2017	2016
INAC	\$ 297,045	\$ 594,300
Member receivables	79,113	83,021
Logging	1,221,756	1,420,211
Other	5,175,600	1,698,802
	<u>6,773,514</u>	<u>3,796,334</u>
Allowance for doubtful accounts	148,417	152,688
	<u>\$ 6,625,097</u>	<u>\$ 3,643,646</u>

LAX KW'ALAAMS BAND

NOTES

MARCH 31, 2017

4. INVENTORY

	2017	2016
Building supplies	\$ 3,059	\$ 1,875
Cigarettes	100,433	70,305
Fuel	196,481	101,740
Logs	<u>3,227,862</u>	<u>1,047,124</u>
	<u>\$ 3,527,835</u>	<u>\$ 1,221,044</u>

5. OTTAWA TRUST FUNDS

	Revenue	Capital	Suspense	Total 2017	Total 2016
Opening balance	\$ 572,895	\$ 687,508	\$ 11,650	\$ 1,272,053	\$ 1,237,749
Receipts	<u>32,979</u>	<u>-</u>	<u>222</u>	<u>33,201</u>	<u>34,304</u>
Closing balance	<u>\$ 605,874</u>	<u>\$ 687,508</u>	<u>\$ 11,872</u>	<u>\$ 1,305,254</u>	<u>\$ 1,272,053</u>

The trust funds arise from monies derived from capital and revenue sources as outlined in Section 62 of the Indian Act. These funds are held in the Consolidated Revenue Fund of the Government of Canada. The management of these funds is primarily governed by Sections 63 to 69 of the Act.

6. PREPAID EXPENSES

	2017	2016
Post-secondary allowances	\$ 61,812	\$ 63,085
Legal retainer	172,327	165,881
Logging road construction	1,554,121	1,691,796
Engineering costs related to permitting	2,911,205	3,168,674
Other	<u>206,465</u>	<u>190,535</u>
	<u>\$ 4,905,930</u>	<u>\$ 5,279,971</u>

LAX KW'ALAAMS BAND

NOTES

MARCH 31, 2017

6. PREPAID EXPENSES (continued)

Annually, management reviews each setting related to the roads to determine the economic viability and if the road costs will be recoverable in the future. The prepaid costs associated with uneconomic settings are written off or reduced. There is an estimated 460,000 cubic metres of logs related to the direct costs and engineering.

Engineering costs related to permitting are costs associated with the work necessary to get permits approved for future settings.

7. LONG-TERM DEBT

British Columbia Treaty Commission advances for the purposes of treaty negotiations. Repayment provisions are outlined in Sections 13.0 and 14.0 of the First Nation Negotiation Support Agreement. Extension agreement to November 1, 2021.

\$ 3,606,838

First Nation Finance Authority short term loan, \$30,283/month including interest at 2.9% per annum.

6,307,523

Less debt reserve fund

-325,504

Net promissory note

5,982,019

First Nation Finance Authority short-term loan, \$29,594/month including interest at 2.985% per annum.

5,898,581

Less debt reserve fund

-316,256

Net promissory note

5,582,325

\$ 15,171,182

Scheduled principal repayment during the next five years is as follows:

2018	\$ 364,428
2019	375,366
2020	386,489
2021	398,016
2022	<u>4,016,724</u>
	<u>\$ 5,541,023</u>

LAX KW'ALAAMS BAND

NOTES

MARCH 31, 2017

8. ACCOUNTS PAYABLE AND ACCRUALS

	2017	2016
Trade payable and accruals	\$ 2,064,137	\$ 2,326,179
Logging operations payables	4,795,874	3,513,701
Construction holdbacks	-	184,397
Wages and holiday pay	224,121	473,105
	<u>\$ 7,084,132</u>	<u>\$ 6,497,382</u>

9. INVESTMENTS

Equity in investments is comprised as follows:

	2017	2016
	\$	\$
Accounted for using the modified equity reporting method		
Embark Engineering Limited Partnership	63,221	75,048
Lax Kw'alaams Fishing Enterprises Ltd.	1,968,011	1,425,446
Lax Kw'alaams (MV Nucleus) LLP	600,000	-
Coast Tsimshian Fish Plant Ltd.	23,876,783	23,876,783
Allowance – Coast Tsimshian Fish Plant Ltd.	<u>-23,876,783</u>	<u>-23,876,783</u>
	2,631,232	1,500,494
Accounted for using the consolidated method		
Coast Tsimshian Resources LP	<u>2,324,299</u>	<u>2,926,115</u>
	<u>4,955,531</u>	<u>4,426,609</u>

Losses are recorded only to the extent of the Band's investment.

The Band also has partnership interests in five limited partnerships, membership in four societies and shareholdings in sixteen companies. For those entities that are active, the Band records their share of revenue and expenditures through the Band's records. The remainder of the entities do not have any value as they are either inactive or have operational deficits in excess of the Band's investment.

LAX KW'ALAAMS BAND

NOTES

MARCH 31, 2017

10. SURPLUS (DEFICIT)

	2017	2016
Administration	\$ 453,210	\$ -265,648
Capital Development	1,939,459	2,175,851
Community Health	337,420	-512,659
Economic Development	8,241	-98
Education	-	714
Other	22,817,960	3,006,297
Public works	-	384,071
Social Assistance	12,483	11,071
Treaty Process	-4,564,149	-4,497,201
	<u>\$ 21,004,624</u>	<u>\$ 302,398</u>

11. EQUITY IN PROPERTY AND EQUIPMENT

	2017	2016
Opening balance	\$ 47,445,567	\$ 45,690,879
Contributions from operations	3,282,611	3,555,989
Amortization	<u>-2,078,515</u>	<u>-1,801,301</u>
Closing balance	<u>\$ 48,649,663</u>	<u>\$ 47,445,567</u>

12. CONTINGENT LIABILITIES

Guarantor of Band member mortgages to \$625,056

Lax Kw'alaams Ferry Corporation letter of credit to \$1,000,000 in favour of the Ministry of Transportation for use of the Aero Point facility.

The Band has retained various consultants regarding the negotiations with potential LNG terminal operators. Their fees are contingent on the outcome of the negotiations and the availability of proponent funding.

Guarantee for Coast Tsimshian Fish Plant Ltd. - \$2,500,000 demand revolving credit and \$50,000 corporate facility Mastercard.

LAX KW/ALAAMS BAND

NOTES

MARCH 31, 2017

13. PROPERTY AND EQUIPMENT

	PROPERTY AND EQUIPMENT		ACCUMULATED AMORTIZATION			NET BOOK VALUE	
	Opening Balance	Closing Balance	Opening Balance	Annual Amortization	Closing Balance	2017	2016
	\$	\$	\$	\$	\$	\$	\$
Land	1,321,507	1,321,507	-	-	-	1,321,507	1,321,507
Buildings	41,921,734	42,838,076	14,989,097	744,794	15,733,891	27,104,185	26,932,637
Infrastructure	34,716,800	35,634,849	15,955,617	787,169	16,742,786	18,892,063	18,761,183
Equipment	5,488,588	6,936,808	4,214,460	563,078	4,777,538	2,159,270	1,274,128
	<u>83,448,629</u>	<u>86,731,240</u>	<u>35,159,174</u>	<u>2,095,041</u>	<u>37,254,215</u>	<u>49,477,025</u>	<u>48,289,455</u>

LAX KW'ALAAMS BAND

NOTES

MARCH 31, 2017

14. COMMITMENT

Coast Tsimshian Resources is required to log a specified minimum number of meters over a five year period to maintain its full licence capacity. An annual rent of \$271,712 is to be paid to the Province of BC.

15. COMPARATIVES

Certain comparatives have been restated to conform to current year presentation.

16. SEGMENT DISCLOSURE

The presentation by segment is based on the same accounting policies as described in the summary of significant accounting policies as described in note one. The following table presents the expenses incurred and the revenue generated by main object of expense and by major revenue type. The segment results for the year are as follows:

LAX KWALAAMS BAND

NOTES

MARCH 31, 2017

16. Segment Disclosure (continued)

	Budget	Administration	Capital Development	Community Health	Economic Development	Education	Other	Public Works	Social Assistance	Amortization	Total 2017	Total 2016
REVENUE	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
INAC	12,165,362	1,848,423	2,869,912	-	331,886	4,883,065	757,160	1,178,117	1,980,663	-	13,849,226	12,979,813
DFO	-	-	-	-	-	-	405,462	-	-	-	405,462	460,661
First Nations Health Authority	1,724,052	-	-	1,854,528	-	-	-	-	-	-	1,854,528	2,217,521
Settlement Trust allocation	-	-	-	-	-	-	-	-	-	-	-	442,444
Resource agreements	3,000,000	-	-	-	-	-	11,684,306	-	-	-	11,684,306	1,280,127
Logging and forestry	15,000,000	-	-	-	-	-	22,367,394	-	-	-	22,367,394	13,557,533
Province of BC	918,000	-	-	-	1,293,377	-	9,190,641	-	-	-	10,484,018	3,181,661
Other	2,439,815	677,849	7,360	-	792,389	7,050	2,657,892	352,079	6,467	-	4,501,086	3,261,263
	35,247,229	2,526,272	2,877,272	1,854,528	2,417,652	4,890,115	47,062,855	1,530,196	1,987,130	-	65,146,020	37,381,023
EXPENDITURE												
Administration	4,003	-	-	-	-	-	-	-	-	-	139,596	126,335
Advances to affiliates	-	-	-	139,596	-	-	-	-	-	-	1,503,092	4,616,090
Allowances	1,603,319	-	-	430,968	650,805	1,082,795	1,503,092	-	384,654	-	2,549,222	1,861,116
Amortization	1,918,000	-	-	-	-	-	-	-	-	2,095,041	2,095,041	1,821,972
Contract services and fees	20,444,428	217,417	702,801	324,712	436,803	2,451,135	19,693,690	9,816	231,971	-	24,068,345	18,939,586
Council												
Honoraria	622,716	727,144	-	-	-	-	-	-	-	-	727,144	622,720
Travel	100,000	211,576	-	-	-	-	-	-	-	-	211,576	355,102
Equipment rental and repairs	991,215	25,544	-	-	205,626	9,276	351,635	337,162	-	-	929,243	775,182
Materials, supplies and other	4,024,688	86,889	849,614	254,419	277,641	68,082	2,682,013	373,068	23,780	-	4,615,506	3,129,421
Professional services	573,207	377,111	-	-	131,556	-	577,138	-	-	-	1,085,805	1,144,693
Telephone and utilities	79,902	45,008	-	19,945	2,003	-	15,038	448,646	-	-	530,640	370,761
Travel and workshops	741,228	61,290	12,077	87,289	92,209	-	526,693	111,039	-	-	890,597	904,750
Wages and benefits	2,048,750	796,986	76,942	423,910	931,982	196,629	114,176	637,714	153,429	-	3,331,768	2,675,334
	33,151,456	2,548,965	1,641,434	1,860,839	2,728,625	3,807,917	25,463,475	1,917,445	793,834	2,095,041	42,677,575	37,343,062
REVENUE OVER EXPENDITURE	2,095,773	-22,693	1,235,838	173,689	-310,973	1,082,198	21,599,380	-387,249	1,193,296	-2,095,041	22,468,445	37,961
TRANSFERS	-	1,246,466	295,161	676,390	319,312	-1,082,912	-652,957	390,424	-1,191,884	-	-	-
ANNUAL SURPLUS (DEFICIT)	2,095,773	1,223,773	1,530,999	850,079	8,339	-714	20,946,423	3,175	1,412	-2,095,041	22,468,445	37,961