

**GLOOSCAP FIRST NATION**  
**CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

Glooscap First Nation  
Financial Statements  
For the year ended March 31, 2021

---

## CONTENTS

---

	PAGE
Management's Responsibility for the Consolidated Financial Statements	1
Independent Auditor's Report	2 - 3
Consolidated Statement of Financial Position	4
Consolidated Statement of Operations	5
Consolidated Statement of Change in Net Financial Debt	6
Consolidated Statement of Cash Flows	7
Notes to the Consolidated Financial Statements	8 - 27

## GLOOSCAP FIRST NATION

### Management's Responsibility for the Consolidated Financial Statements March 31, 2021

---

The accompanying consolidated financial statements of Glooscap First Nation are the responsibility of management and have been approved by the Chief and Council.

These consolidated financial statements have been prepared by management in accordance with Canadian public sector accounting standards prescribed for governments as recommended by the Public Sector Accounting Board. Management is responsible for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

The Chief and Council are responsible for ensuring that management fulfills its responsibilities for financial reporting and internal control and is ultimately responsible for reviewing and approving the consolidated financial statements.

The external auditors, BDO Canada LLP, conduct an audit, in accordance with Canadian generally accepted auditing standards, and express their opinion on the consolidated financial statements. The external auditors have access to management of Glooscap First Nation and meet when required.

On behalf of Glooscap First Nation:

  
Chief

July 22/21

Date

  
Councilor

July 22/21

Date

  
Councilor

July 22, 2021

Date

  
Councilor

July 22/22/21

Date

  
Management

July 22/21

Date

  
Councilor

July 22/21

---

## INDEPENDENT AUDITOR'S REPORT

---

### To the Members of Glooscap First Nation

#### Opinion

We have audited the consolidated financial statements of Glooscap First Nation (the "First Nation"), which comprise the consolidated statement of financial position as at March 31, 2021, and the consolidated statements of operations, change in net financial debt and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the First Nation as at March 31, 2021 and its results of operations, changes in its financial debts and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

#### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the First Nation in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of Matter - Prior Period Adjustment

We draw attention to Note 2 of the financial statements, which explains that certain comparative information presented for the year ended March 31, 2020 has been restated. Our opinion is not modified in respect of this matter.

#### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the First Nation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the First Nation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the First Nation's financial reporting process.



### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the First Nation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the First Nation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the First Nation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the First Nation to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**Chartered Professional Accountants**

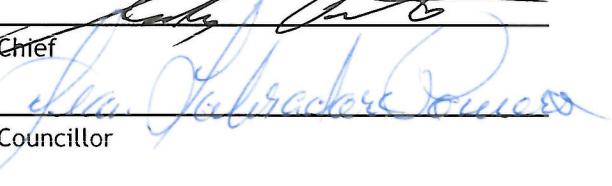
Dartmouth, Nova Scotia

July 28, 2021

**GLOOSCAP FIRST NATION**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
**AS AT MARCH 31, 2021**

	2021 (Note 3)	2020 Restated (Note 2)
<b>FINANCIAL ASSETS</b>		
Cash (Note 5)	\$ 5,668,678	\$ 2,674,346
Temporary investments	-	2,458
Accounts receivable	74,260	210,989
HST recoverable	245,691	437,510
Grants receivable (Note 4)	138,388	233,525
Inventory	86,097	62,857
Investments in government business enterprises (Note 6)	3,449,995	3,124,131
Due from government business enterprises (Note 6)	382,646	5,584,822
	<hr/> 10,045,755	<hr/> 12,330,638
<b>LIABILITIES</b>		
Accounts payable and accrued liabilities	696,841	512,070
Deferred revenue	15,725	2,344
Due to related party (Note 11)	261,836	240,225
Grant payable (Note 7)	768,602	-
Long-term debt (Note 8)	20,817,125	18,502,843
	<hr/> 22,560,129	<hr/> 19,257,482
<b>NET FINANCIAL DEBT</b>	<hr/> (12,514,374)	<hr/> (6,926,844)
<b>NON-FINANCIAL ASSETS</b>		
Tangible capital assets (Note 10)	16,782,064	12,672,504
Intangibles (Note 18)	348,000	340,000
	<hr/> 17,130,064	<hr/> 13,012,504
<b>ACCUMULATED SURPLUS (Note 9)</b>	<hr/> \$ 4,615,690	<hr/> \$ 6,085,660

APPROVED ON BEHALF OF GLOOSCAP FIRST NATION:

  
 Chief  
  
 Councillor

  
 Councillor  
  
 Councillor

**GLOOSCAP FIRST NATION**  
**CONSOLIDATED STATEMENT OF OPERATIONS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

	Budget 2021	Actual 2021	Actual 2020 (Restated Note 2)
<b>REVENUE</b>			
Indigenous Services Canada (Note 19)	\$ 1,756,065	\$ 2,042,312	\$ 1,355,791
Atlantic Integrated Commercial Fish Initiative (Note 19)	44,000	170,000	247,200
Mi'kmaq Employment Training Secretariat	68,990	62,258	236,547
Mi'kmaw Kina'matnewey	169,003	199,424	144,077
Province of Nova Scotia (Note 19)	21,771	104,501	141,385
Department of Fisheries and Oceans (Note 19)	-	149,957	87,445
Canadian Mortgage and Housing Corporation "CMHC" (Note 19)	57,761	104,723	54,053
Confederacy of Mainland Mi'kmaq	-	67,579	11,565
Glooscap Corner	2,692,682	2,563,111	3,854,959
Commercial Fisheries	1,627,532	1,178,445	1,431,328
Rent (Note 6)	-	84,568	34,271
Management fees (Note 6)	-	114,682	-
Federal government COVID-19 related programs	-	237,499	-
Amounts earned and held in trust by federal government (Note 13)	-	392	822
Other revenue	879,885	755,476	131,185
	<b>7,317,689</b>	<b>7,834,927</b>	<b>7,730,628</b>
<b>EXPENSES</b>			
Administration	1,356,089	2,593,334	2,511,715
Commercial Fisheries	1,209,725	1,145,868	1,622,285
Community Fisheries	73,997	98,342	94,232
Community Health	350,558	318,816	361,407
Economic Development	785,712	1,745,685	-
Education	358,363	133,094	120,035
Feta Cheese	177,518	485,654	2,336,218
Gaming	154,521	121,954	371,918
Glooscap Corner	2,146,522	1,853,182	2,901,534
Glooscap Landing operations and maintenance	226,202	192,242	-
Operations, Capital & Maintenance	129,272	545,335	324,195
Other projects	-	-	112,795
Social Services	793,350	235,546	306,791
	<b>7,761,829</b>	<b>9,469,052</b>	<b>11,063,125</b>
<b>LOSS FROM OPERATIONS</b>	<b>(444,140)</b>	<b>(1,634,125)</b>	<b>(3,332,497)</b>
<b>INCOME (LOSS) FROM GOVERNMENT BUSINESS ENTERPRISES (Note 6)</b>	<b>(346,439)</b>	<b>164,155</b>	<b>(674,338)</b>
<b>ANNUAL DEFICIT</b>	<b>(790,579)</b>	<b>(1,469,970)</b>	<b>(4,006,835)</b>
<b>ACCUMULATED SURPLUS - beginning of year</b>	<b>6,085,660</b>	<b>6,085,660</b>	<b>9,752,495</b>
<b>CHANGE IN ACCOUNTING POLICY (Note 18)</b>		-	340,000
<b>ACCUMULATED SURPLUS - end of year (Note 9)</b>	<b>\$ 5,295,081</b>	<b>\$ 4,615,690</b>	<b>\$ 6,085,660</b>

The accompanying notes are an integral part of these financial statements.

**GLOOSCAP FIRST NATION**  
**CONSOLIDATED STATEMENT OF CHANGE IN NET FINANCIAL DEBT**  
**FOR THE YEAR ENDED MARCH 31, 2021**

	Budget 2021	Actual 2021	Actual 2020 (Restated Note 2)
ANNUAL DEFICIT	(790,579)	\$(1,469,970)	\$(4,006,835)
Loss on impairment of capital assets	-	2,109,365	
Acquisition of tangible capital assets	(96,602)	(967,177)	
Amortization of tangible capital assets	846,723	756,740	
Consumption of prepaid expense	-	8,647	
Loss on disposal of capital assets, net of transfers	-	186,585	
Change in status of government business enterprises tangible capital assets (Note 3)	<u>(4,867,681)</u>	-	
	<u>(4,117,560)</u>	2,094,160	
CHANGE IN NET FINANCIAL ASSETS	(5,587,530)	(1,912,675)	
NET FINANCIAL DEBT - beginning of year	<u>(6,926,844)</u>	(5,014,169)	
NET FINANCIAL DEBT - end of year	<u><u>\$ (12,514,374)</u></u>	\$(6,926,844)	

**GLOOSCAP FIRST NATION**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

	2021	2020 (Restated Note 2)
<b>CASH FLOWS FROM:</b>		
<b>OPERATING ACTIVITIES</b>		
Annual deficit	\$ (1,469,970)	\$ (3,666,835)
Items in earnings not involving cash		
Amortization of tangible capital assets	846,723	756,740
Loss on disposal of capital assets, net of transfers	-	186,585
Loss (gain) from government business enterprises	(164,155)	674,338
Impairment of capital assets	-	2,109,365
	<hr/>	<hr/>
Net changes in working capital balances	(787,402)	60,193
Accounts receivable	136,729	(187,461)
HST recoverable	191,819	(57,315)
Grants receivable, net	863,739	135,311
Inventory	(23,239)	56,704
Accounts payable and accrued liabilities	184,771	107,839
Deferred revenue	13,381	(8,597)
Prepays	-	8,647
	<hr/>	<hr/>
	579,798	115,321
<b>CAPITAL ACTIVITY</b>		
Purchase of tangible capital assets	(96,602)	(967,177)
Transfer of tangible capital assets (Note 3)	(4,859,682)	-
Purchase of intangible assets	(8,000)	(340,000)
	<hr/>	<hr/>
	(4,964,284)	(1,307,177)
<b>INVESTING ACTIVITIES</b>		
Increase in restricted cash	(120,825)	(312,165)
Redemption (purchase) of temporary investments	2,458	(6)
Repayments from (advances to) government business enterprises	5,040,467	(419,716)
	<hr/>	<hr/>
	4,922,100	(731,887)
<b>FINANCING ACTIVITIES</b>		
Repayments of long-term debt	(331,317)	(491,833)
Advances of long-term debt	2,645,599	2,566,290
Advances from related party	21,611	116,182
	<hr/>	<hr/>
	2,335,893	2,190,639
<b>INCREASE (DECREASE) IN CASH DURING THE YEAR</b>	<hr/>	<hr/>
CASH - UNRESTRICTED - beginning of year	2,873,507	266,896
CASH - UNRESTRICTED - end of year (Note 5)	\$ 4,508,131	\$ 1,634,624

The accompanying notes are an integral part of these financial statements.

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**1. SIGNIFICANT ACCOUNTING POLICIES**

**(a) Nature of Operations**

Glooscap First Nation (the "First Nation") operates under the authority of the Indian Act.

The mandate of the First Nation is to provide services to band members and the community. These services are grouped into the following key areas: Band Administration, Social Services, Community Health, Education, Operations, Capital and Maintenance, Variety Store, Gaming & Gas, Fisheries, Economic Development and other Projects.

The First Nation is exempt from income taxes under the Income Tax Act.

**(b) Basis of Accounting**

These consolidated financial statements have been prepared in accordance with Canadian public sector accounting standards.

**(c) Reporting Entity**

The reporting entity includes the First Nation and all entities that are controlled by the First Nation.

All controlled entities are fully consolidated in the First Nation's consolidated financial statements except for entities that meet the definition of a government business enterprise, which are included in the consolidated financial statements on a modified equity basis. Accounting policies of consolidated entities are conformed to those of the First Nation and inter-organizational balances and transactions are eliminated upon consolidation.

Under the modified equity method of accounting, only the First Nation's investment in the entity and the First Nation's portion of the entity's net income and other changes in equity are recorded. No adjustment is made for accounting policies of the entity that are different from those of the First Nation and inter-organizational balances and transactions are not eliminated.

Entities accounted for through consolidation:

- Glooscap Ilia Gourmet Foods Limited Partnership - ceased operations in 2020
- Glooscap Landing #1 Limited Partnership ("Landing #1") - Owns land and building for the Landing convenience store and gas bar
- Glooscap Economic Development Corporation Limited ("Economic Development") - development of band-owned business opportunities

Entities accounted for on a modified equity basis include:

- Glooscap Landing #2 Limited Partnership ("Landing #2") - operates the Landing convenience store
- Glooscap Energy Limited Partnership ("Glooscap Energy") - invests in renewable energy projects
- Seakist Lobster Limited ("Seakist Lobster") - operates a lobster pound
- Yarmouth Bar Fisheries Limited ("Yarmouth Bar") - seafood processor (52% ownership)

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**1. SIGNIFICANT ACCOUNTING POLICIES (continued)**

**(d) Cash**

Cash consist of cash on hand, bank balances, unrestricted operating and housing cash, and externally restricted replacement reserve cash, and the debt reserve fund.

**(e) Temporary Investments**

Temporary investments are recorded at cost, unless the market value of temporary investments has declined below cost, in which case they are written down to market value.

**(f) Tangible Capital Assets**

Tangible capital assets are recorded at cost less accumulated amortization. Cost includes amounts that are directly related to the acquisition, design, construction, development, improvement or betterment of the assets. Cost includes overhead directly attributable to construction and development, as well as interest costs that are directly attributable to the acquisition or construction of the assets.

Amortization is provided for on a straight-line basis over their estimated useful lives as follows:

CMHC Housing	25 years
Band Owned Housing	25 years
Commercial Buildings	25 - 40 years
Computer Equipment	4 years
Land & Improvements	30 years
Land	Not Depreciated
Roads	15 - 40 years
Underground Networks	50 years
Vehicles, equipment and vessels	5 - 10 years

Tangible capital assets are written down when conditions indicate that they no longer contribute to the First Nation's ability to provide goods and services, or when the value of future economic benefits associated with the tangible capital assets are less than their net book value. The net write-downs are accounted for as expenses in the statement of operations.

**(g) Intangible Assets**

Purchased intangible assets are initially recorded at cost.

Intangible assets with an indefinite life, which includes the First Nation's fishing licences, are not amortized. They are tested for impairment when events or circumstances indicate that the value of future economic benefits associated with the intangible assets are less than their carrying value. When an impairment exists, an impairment loss is recognized in net income.

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**1. SIGNIFICANT ACCOUNTING POLICIES (continued)**

**(h) Inventory**

Inventories of supplies and goods available for resale are recorded at the lower of cost and net realizable value using the first-in first-out costing method.

**(i) Revenue Recognition**

Government transfers are recognized as revenues when the transfer is authorized and any eligibility criteria are met, except to the extent that transfer stipulations give rise to an obligation that meets the definition of a liability. Transfers are recognized as deferred revenue when transfer stipulations give rise to a liability. Transfer revenue is recognized in the statement of operations as the stipulation liabilities are settled.

Revenue related to fees or services received in advance of the fee being earned or the service performed is deferred and recognized when the fee is earned or service is performed.

Contributions, other than government transfers, are deferred when restrictions are placed on their use by the external contributor, and are recognized as revenue when used for the purpose specified.

Revenue on goods held for sale is recognized when the significant risks and rewards of ownership are transferred to the customer, which generally coincides with the time of purchase, collectibility is reasonably assured, persuasive evidence of an arrangement exists and the sales price is fixed and determinable.

Rent from tenant leases is recognized at the beginning of each month.

**(j) Non-Financial Assets**

Non-financial assets are used to provide the First Nation's services in future periods. These assets do not normally provide resources to discharge the liabilities of the First Nation unless they are sold. The First Nation's non-financial assets include tangible capital assets and intangibles.

**(k) Pension Plan**

The First Nation provides a defined contribution plan for its employees. The pension costs are charged to operations as incurred. Contributions are a defined amount based on a set percentage of salary.

---

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**2. PRIOR PERIOD ADJUSTMENT**

During the year, management became aware of an prior year error in the recognition of professional fees incurred on the purchase of investments. The professional fees were incorrectly expensed instead of capitalized. Consequently, the First Nation's investment in government business enterprises and accumulated surplus were understated. The result of this correction to the previously reported March 31, 2020 balances is as follows:

Increase in investment in government business enterprises	\$73,267
Increase in opening accumulated surplus	\$(73,267)

---

**3. CHANGE IN STATUS OF GOVERNMENT BUSINESS ENTERPRISES**

During the year, Economic Development and Landing #1 ceased to meet the criteria to be accounted for as government business enterprises as they are no longer deemed able to maintain operations and meet liabilities from revenues outside of the government reporting entity.

As at April 1, 2020, these amounts have been fully consolidated in the First Nation's financial statements.

	Economic Development	Landing #1
Financial Assets		
Cash	\$ 11,808	\$ 20,269
Accounts receivable	3,993	-
HST recoverable	12,639	224,682
Due from related party	<u>2,826,001</u>	-
	<u>2,854,441</u>	<u>244,951</u>
Liabilities		
Accounts payable	73,827	1,764
Due to related parties	<u>3,014,301</u>	<u>5,030,891</u>
	<u>3,088,128</u>	<u>5,032,655</u>
Non-Financial Assets		
Tangible capital assets	<u>3,834</u>	<u>4,855,848</u>

---

**4. GRANTS RECEIVABLE**

	2021	2020
Indigenous Services Canada	\$ 15,906	\$ 79,564
Province of Nova Scotia - casino profit share	23,392	53,667
Mi'kmaq Employment Training Secretariat	3,753	45,195
Mi'kmaw Kina'matnewey	17,845	-
Canadian Mortgage and Housing Corporation	39,272	-
Department of Fisheries and Oceans	18,800	12,445
Other	<u>19,420</u>	<u>42,654</u>
	<u>\$ 138,388</u>	<u>\$ 233,525</u>

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**5. CASH**

	2021	2020
<u>Unrestricted</u>		
Operating	<u>\$ 4,508,131</u>	<u>\$ 1,634,624</u>
<u>Externally Restricted</u>		
CMHC Replacement Reserve	117,939	117,572
Trust funds held by Federal Government (Note 13)	20,639	20,247
First Nation Finance Authority: Debt Reserve Fund	<u>1,021,969</u>	<u>901,903</u>
	<u>1,160,547</u>	<u>1,039,722</u>
Total cash	<u>\$ 5,668,678</u>	<u>\$ 2,674,346</u>

Under the terms of an agreement with Canada Mortgage and Housing Corporation ("CMHC"), the First Nation must set aside funds annually for the repair, maintenance and replacement of worn out assets. These funds are to be held in a separate bank account and invested only in accounts or instruments insured by the Canada Deposit Insurance Corporation or as otherwise approved by CMHC with any interest earned to be credited as revenue to the CMHC Replacement Reserve.

The First Nation is required to have trust funds held by Federal Government in a separate bank account. These funds increase annually by the interest earned. They can be withdrawn for their intended purposes if requested.

The First Nation Finance Authority holds back 5% on loans advanced into a debt reserve fund to cover any default payments.

**6. INVESTMENTS IN GOVERNMENT BUSINESS ENTERPRISES**

	2021	2020
Economic Development (Note 2)	\$ -	(229,853)
Landing #1 (Note 2)	-	68,144
Landing #2	(155,153)	(136,297)
Glooscap Energy	138,807	(3,681)
Yarmouth Bar	2,258,591	2,117,606
Seakist Lobster	<u>1,207,750</u>	<u>1,308,212</u>
	<u>\$ 3,449,995</u>	<u>\$ 3,124,131</u>

**Transactions**

During the year, the following transactions occurred between the government business enterprises and the First Nation. These transactions are measured at the exchange amount which is the amount of consideration established and agreed to by the related parties:

- The First Nation earned \$74,460 (2020 - \$124,536) in pizza sales from Landing #2
- The First Nation earned \$52,687 (2020 - \$77,712) in rent from Landing #2
- The First Nation earned \$114,682 (2020 - nil) in management fees from Landing #2 and Glooscap Energy
- The First Nation paid \$2,951 (2020 - nil) in grants to Landing #2
- The First Nation paid \$168,836 (2020 - nil) in grants to Glooscap Energy
- The First Nation earned \$1,095,528 (2020 - \$1,362,052) in revenue from the sale of fish to Yarmouth Bar

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**6. INVESTMENTS IN GOVERNMENT BUSINESS ENTERPRISES (continued)**

The following presents important notes for the government business enterprises.

Landing #2

Scheduled repayments on long-term debt are as follows:

2022	\$25,000
2023	\$14,583

Seakist Lobster Limited

Scheduled repayments on long-term debt are as follows:

2022	\$53,333
2023	\$53,333
2024	\$53,333
2025	\$53,333
2026	\$53,333

The amounts due from government business enterprises are:

	2021	2020
Economic Development (Note 2)	\$ -	\$ 4,412,626
Landing #1 (Note 2)	- -	990,003
Landing #2	188,496	129,841
Glooscap Energy	<u>194,150</u>	<u>52,352</u>
	<u><b>\$ 382,646</b></u>	<u><b>5,584,822</b></u>

These amounts are unsecured, interest-free, with no set terms of repayment.

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

**6. INVESTMENTS IN GOVERNMENT BUSINESS ENTERPRISES (continued)**

The following table presents the condensed financial information for these commercial enterprises.

	Landing #2	Glooscap Energy	Yarmouth Bar (1)	Seakist Lobster	2021 Total	2020 Total
<b>Financial Position</b>						
Cash	\$ 120,216	\$ 43,176	\$ 31,246	\$ -	\$ 194,638	\$ 124,909
Receivables	\$ 2,205	\$ 13,578	\$ 1,075,281	\$ 9,521	\$ 1,100,585	\$ 1,563,223
HST & taxes recoverable	-	-	-	2,906	2,906	262,113
Prepays	2,527	-	30,997	1,370	34,894	42,312
Inventory	101,847	-	347,879	-	449,726	471,037
Investment tax credits	-	-	-	19,371	19,371	19,371
Future income taxes	-	-	7,956	12,926	20,882	35,558
Property, plant and equipment	81,053	279,238	331,176	1,278,691	1,970,158	6,737,187
<b>Total assets</b>	<b>307,848</b>	<b>335,992</b>	<b>1,824,535</b>	<b>1,324,785</b>	<b>3,793,160</b>	<b>9,255,710</b>
Bank indebtedness	-	-	228,241	39,768	268,009	1,448,392
Accounts payable	172,533	-	289,666	11,301	473,500	331,775
HST & taxes payable	22,493	3,034	37,780	-	63,307	26,645
Long-term debt	79,583	-	30,000	564,722	674,305	669,305
Due to related parties	188,392	194,141	-	173,681	556,214	5,746,420
<b>Total liabilities</b>	<b>463,001</b>	<b>197,175</b>	<b>585,687</b>	<b>789,472</b>	<b>2,035,335</b>	<b>8,222,537</b>
Capital	19,570	10	121	200	19,901	160,012
Surplus (deficit)	(174,723)	138,807	1,238,727	535,113	1,737,924	873,161
<b>Total liabilities and equity</b>	<b>\$ 307,848</b>	<b>\$ 335,992</b>	<b>\$ 1,824,535</b>	<b>\$ 1,324,785</b>	<b>\$ 3,793,160</b>	<b>\$ 9,255,710</b>
<b>Results of Operations</b>						
Revenue	\$ 2,643,286	\$ 189,570	\$ 15,073,784	\$ 96,666	\$ 18,003,306	\$ 20,910,195
Expenses	(2,662,145)	(47,082)	(14,610,031)	(160,910)	(17,480,169)	(21,411,517)
Amortization of purchase price	-	-	(100,165)	(36,218)	(136,383)	183,790
Net income attributed to minority shareholders	-	-	(222,601)	-	(222,601)	(10,774)
<b>Net income (loss)</b>	<b>\$ (18,859)</b>	<b>\$ 142,488</b>	<b>\$ 140,987</b>	<b>\$ (100,462)</b>	<b>\$ 164,155</b>	<b>\$ (674,338)</b>

(1) The condensed financial information of Yarmouth Bar includes 100% of the assets, liabilities, equity and results of operations for this government business enterprise. The net income not attributable to the First Nation is included as a separate line within the results of operations for Yarmouth Bar.

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**7. GRANT PAYABLE**

In fiscal 2018/19, the Economic Development Corporation received a grant from Indigenous Services Canada (ISC) for Glooscap Ilia Gourmet Foods GP Ltd., (Ilia) to enable Ilia to purchase feta cheese production equipment at a total cost of \$2,750,184. The grant agreement required the equipment to be delivered by March 31, 2020. Only \$432,095 of equipment was delivered to Ilia and the remaining equipment is the subject of litigation proceedings. ISC has applied \$231,398 as eligible expenditures under this grant, leaving a balance of \$768,602 that will be required to be repaid by March 31, 2022 if no new approved projects are undertaken by the First Nation. At this time, there are no approved projects planned, therefore, the amounts are considered to be repayable in full.

---

**8. LONG-TERM DEBT**

	2021	2020
1.43% first mortgage payable to CMHC, secured by two housing units constructed in 1995/96 and by Ministerial guarantee to lending institution. This mortgage matures in March 2022. Repayable in blended monthly payments of \$796.	\$ 9,481	\$ 18,830
1.30% first mortgage payable to CMHC, secured by a single family housing unit constructed in 1996/97 and by Ministerial guarantee to lending institution. This mortgage matures in June 2022. Repayable in blended monthly payments of \$408.	5,670	10,463
2.39% first mortgage payable to CMHC, secured by a single family housing unit constructed in 1997/98 and by Ministerial guarantee to lending institution. This mortgage matures December 2022. Repayable in blended monthly payments of \$473.	9,263	14,647
0.68% first mortgage payable to CMHC, secured by a single family housing unit constructed in 2004/2005 and by Ministerial guarantee to lending institution. This mortgage is for a 5 year term maturing April 2020 and amortized to 2030. Repayable in blended monthly payments of \$290.	30,604	33,839
1.44% first mortgage payable to CMHC, secured by two - 2 unit housing units acquired in 2006/2007 and by Ministerial guarantee to lending institution. This mortgage is for a 5 year term maturing February 2022 and amortized to 2032. Repayable in blended monthly payments of \$1,258.	151,321	164,146
1.43% first mortgage payable to CMHC, secured by one housing unit acquired in 2010/2011 and by Ministerial guarantee to lending institution. This mortgage is for a 5 year term maturing April 2022 and amortized to 2037. Repayable in blended monthly payments of \$361.	62,174	65,591

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

**8. LONG-TERM DEBT (continued)**

	2021	2020
1.35% first mortgage payable to CMHC, secured by one housing unit acquired in 2011/2012 and by Ministerial guarantee to lending institution. This mortgage is for a 5 year term maturing May 2022 and amortized to 2037. Repayable in blended monthly payments of \$357.	62,228	65,653
2.22% first mortgage payable to CMHC, secured by one duplex acquired in 2013/2014 and by Ministerial guarantee to lending institution. This mortgage is for a 5 year term maturing January 2024 and amortized to 2038. Repayable in blended monthly payments of \$569.	100,225	104,793
0.98% first mortgage payable to CMHC, secured by one housing unit acquired in 2014/2015 and by Ministerial guarantee to lending institution. This mortgage is for a 5 year term maturing April 2025 and amortized to 2039. Repayable in blended monthly payments of \$321.	65,340	68,503
0.46% first mortgage payable to CMHC, secured by one duplex acquired in 2015/2016 and by Ministerial guarantee to lending institution. This mortgage is for a 5 year term maturing July 2021 and amortized to 2041. Repayable in blended monthly payments of \$381.	86,624	90,533
1.97% first mortgage payable to CMHC, secured by two housing units acquired in 2017/18 and by Ministerial guarantee to lending institution. This mortgage is for a 5 year term maturing December 2022 and amortized to 2042. Repayable in blended monthly payments of \$1,013.	215,023	222,884
1.73% first mortgage payable to CMHC, secured by one housing unit acquired in 2019/20 and by Ministerial guarantee to lending institution. This mortgage is for a 5 year term maturing February 2025 and amortized to 2035. Repayable in blended monthly payments of \$1,191.	176,652	187,797
0.80% first mortgage payable to CMHC, secured by two housing units acquired in 2020/21 and by Ministerial guarantee to lending institution. This mortgage is for a 5 year term maturing May 2025 and amortized to 2045. Repayable in blended monthly payments of \$680.	179,441	-
2.88% mortgage payable to Bank of Nova Scotia, secured by one housing unit. This mortgage is for a 5 year term maturing August 2024 and amortized to 2037. Repayable in monthly payments of \$1,610.	253,162	265,052

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**8. LONG-TERM DEBT (continued)**

	2021	2020
3.50% fixed rate term loan payable to the Royal Bank of Canada, secured by accounts receivable and specific equipment. This loan is for a 5 year term maturing January 2022. Repayable in blended monthly payments of \$1,010.	32,446	43,250
Prime plus 3.25% variable rate loan payable to Bank of Nova Scotia, secured by one fishing vessel. This mortgage is for a 5 year term maturing June 2023 and amortized to 2028. Repayable in monthly payments of \$3,279 plus interest.	311,553	339,092
Atlantic Canada Opportunities Agency, loan matured January 2020 but has not been repaid by March 31, 2021.	907,074	907,074
First Nations Finance Authority 30 year loan, repayable in blended annual payments of \$688,991, bearing interest at an annual rate of 3.41%. This loan is for a 5 year term maturing June 2028 and amortized to 2047.	11,724,883	11,872,817
First Nations Finance Authority 30 year loan, repayable in blended annual payments of \$115,039 bearing interest at an annual rate of 3.65%. This loan is for a 5 year term maturing June 2028 and amortized to 2048.	1,898,692	1,921,879
First Nations Finance Authority 30 year loan, repayable in annual payments of \$93,249 bearing interest at an annual rate of 2.15%. This loan is for a 10 year term maturing June 2030 and amortized to 2050.	2,070,023	2,106,000
First Nations Finance Authority loan due on demand, bearing interest at the Prime Lending Rate, currently 2.45%.	2,263,160	-
Ulnooweg Development Group Inc., the manager of the Mi'kmaq Major Resource & Energy Development Fund ("MRED"), 10 year unsecured loan, repayable in blended monthly payments of \$980 bearing interest at an annual rate of 4% and maturing November 2030.	82,234	-
Ulnooweg Development Group Inc., the manager of the Mi'kmaq Major Resource & Energy Development Fund ("MRED"), interest only repayable annually bearing interest at an annual rate of 4%. Principal to be repaid from remainder of Environment Canada Low Carbon Economy Challenge grant.	39,852	-

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**8. LONG-TERM DEBT (continued)**

	2021	2020
Canada Emergency Business Accounts ("CEBA") for Corner and Economic Development, interest free until December 31, 2022 and bearing interest at 5% per annum thereafter. The loans have a forgiveness option of 25% if 75% is repaid by December 2022.	80,000	-
	<b>\$ 20,817,125</b>	<b>\$ 18,502,843</b>

Principal payments for the next 5 years are as follows:

2022	\$ 3,671,666
2023	\$ 550,927
2024	\$ 486,659
2025	\$ 478,184
2026	\$ 479,841

Included in the principal repayments for 2022 is the Atlantic Canada Opportunites Agency demand loan in the amount of \$907,074 which was due January 31, 2020, but not yet repaid.

Also included in the approximate principal repayments for 2022 is the First Nations Finance Authority interim financing loan in the amount of \$2,263,160, which is due on demand.

	2021	2020
Interest expense for the year on long-term debt	<b>\$ 592,826</b>	<b>\$ 512,198</b>

During the year, the First Nation received \$399,646 (2020 - nil) in interest recoveries from the First Nations Finance Authority as part of COVID-19 recovery relief. This recovery was recorded within revenue.

**9. ACCUMULATED SURPLUS**

	2021	2020
CMHC Replacement Reserve (Note 12)	\$ 133,725	\$ 117,823
Unrestricted Surplus	4,461,326	5,607,590
Trust funds held by Federal Government (Note 13)	20,639	20,247
Change in accounting policy (Note 18)	-	340,000
	<b>\$ 4,615,690</b>	<b>\$ 6,085,660</b>

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**10. TANGIBLE CAPITAL ASSETS**

	Cost				Accumulated Amortization				Net Book Value		
	Opening Balance	Additions	Disposals	Transfers of Assets	Closing Balance	Opening Balance	Amort.	Disposals, W/O & Other Adj.	Closing Balance	2021	2020
CMHC Housing	\$ 2,387,954	\$ -	\$ -	\$ -	\$ 2,387,954	\$ 567,920	\$ 95,518	\$ -	\$ 663,438	\$ 1,724,516	\$ 1,832,688
Band Owned Housing	1,577,866	-	-	-	1,577,866	686,505	63,520	-	750,025	827,841	879,311
Commercial Buildings	8,296,361	-	-	-	8,296,361	1,424,461	244,298	-	1,668,759	6,627,602	4,355,868
Computer Equipment	197,293	9,485	-	-	206,778	139,129	26,382	-	165,511	41,267	55,840
Land Improvements	3,113,158	-	-	-	3,113,158	482,944	97,063	-	580,007	2,533,151	803,249
Land	487,897	35,000	-	-	522,897	-	-	-	-	522,897	81,769
Roads	1,219,510	-	-	-	1,219,510	497,255	36,461	-	533,716	685,794	722,255
Underground Networks	3,386,021	-	-	-	3,386,021	939,029	67,720	-	1,006,749	2,379,272	2,446,994
Vehicles & Equipment	3,058,789	52,117	-	-	3,110,906	1,455,421	215,761	-	1,671,182	1,439,724	1,494,530
	21,336,895	96,602	-	-	21,433,497	5,624,744	751,205	-	6,375,949	15,057,548	10,839,816
<b>Total</b>	<b>\$23,724,849</b>	<b>\$ 96,602</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$23,821,451</b>	<b>\$ 6,192,664</b>	<b>\$ 846,723</b>	<b>\$ -</b>	<b>\$ 7,039,387</b>	<b>\$16,782,064</b>	<b>\$ 12,672,504</b>

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**11. DUE TO RELATED PARTY**

	2021	2020
Ilia Gourmet Canada Inc. ( <i>minority partner of Glooscap Ilia Gourmet Foods Limited Partnership</i> )	<u>\$ 261,836</u>	<u>\$ 240,225</u>

The amounts are unsecured, interest-free, with no set terms of repayment.

---

**12. CMHC REPLACEMENT RESERVE**

	2021	2020
Balance - beginning of year	\$ 117,823	\$ 106,417
Current year allocation	17,746	15,775
Maturing units adjustments	(2,258)	(6,483)
Additional allocation for prior year	-	2,068
Interest earned	414	46
 Balance - end of year	 <u>\$ 133,725</u>	 <u>\$ 117,823</u>

The First Nation operates 13 (2020 - 12) CMHC subsidized housing projects as at March 31, 2021. These funds, plus accumulated interest, must be held in a separate bank account and used for future repairs or other expenditures only as approved by CMHC.

As at March 31, 2021, the First Nation has provided funding of reserves as follows:

	Amount of Reserve	Amount Funded (Note 5)
CMHC Replacement Reserve	<u>\$ 133,725</u>	<u>\$ 117,939</u>

---

**13. TRUST FUNDS HELD BY FEDERAL GOVERNMENT**

	March 31, 2020	Additions 2021	Withdrawals 2021	March 31, 2021
Revenue	\$ 19,743	\$ 392	\$ -	\$ 20,135
Capital	504	-	-	504
 <b>Total</b>	 <u>\$ 20,247</u>	<u>\$ 392</u>	<u>\$ -</u>	<u>\$ 20,639</u>

The trust funds arise from monies derived from capital or revenue sources as outlined in Section 62 of the Indian Act. These funds are held in trust in the Consolidated Revenue Fund of the Government of Canada. The management of these funds is primarily governed by Section 63 to 69 of the Indian Act.

---

**GLOOSCAP FIRST NATION  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED MARCH 31, 2021**

---

**14. PENSION PLAN**

The First Nation offers a defined contribution pension plan to certain employees. An expense is recorded in the period when the First Nation is obligated to make contributions for services rendered by participating employees. During the year, the First Nation contributed \$135,777 (2020 - \$83,141) for retirement benefits.

The First Nation determined that errors have been made in the past with respect to the terms of the Pension Plan respecting mandatory enrollment, mandatory employee deductions and employer contributions. The First Nation has calculated the extent of the obligation and recorded a liability for \$146,688 as of March 31, 2021, which is included in accounts payable and accrued liabilities. Management is still assessing the impact of the errors and is unable to calculate or estimate the full extent of any remaining liability at this time.

---

**15. CONTINGENT LIABILITIES**

The First Nation has entered into contribution agreements with various federal government departments. Funding received under these contribution agreements is subject to repayment if the First Nation fails to comply with the terms and conditions of the agreements.

---

**16. FUNDING - ECONOMIC DEPENDENCE**

The First Nation receives its principal source of funding under a funding arrangement with Indigenous Services Canada. The present agreement is for a ten year term ending March 31, 2029.

---

**17. MATERIAL UNCERTAINTY RELATED TO COVID-19**

On March 11, 2020, the World Health Organization characterized the outbreak of a strain of the novel coronavirus ("COVID-19") as a pandemic. On March 22, 2020, the Province of Nova Scotia issued Emergency Orders to close all gaming, and most commercial offices and activities, other than essential services. The operations of Gloscap Corner, commercial fisheries and Landing #2 resumed in accordance with provincial regulations, but are operating at a more limited capacity. It is unclear the extent to which those business units will be impacted by any future waves of the virus.

---

**18. CHANGE IN ACCOUNTING POLICY**

Effective April 1, 2023, with early adoption permitted, PSAS has allowed the recognition of intangible assets. In 2018, the First Nation acquired a swordfish license for \$340,000 in an arm's length transaction, which has been previously expensed in accordance with PSAS. This asset has been retrospectively capitalized in accordance with the new standard. This change has increased 2020 opening retained earnings and non-financial assets by the cost of the licences.

---

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**19. GOVERNMENT TRANSFERS**

	2021			2020		
	Operating	Capital	Total	Operating	Capital	Total
<b>Federal government transfers:</b>						
Indigenous Services Canada	\$ 1,970,734	\$ 71,578	\$ 2,042,312	\$ 1,284,367	\$ 71,305	\$ 1,355,672
Canada Mortgage and Housing Corporation	104,723	-	104,723	54,053	-	54,053
Department of Fisheries and Oceans	149,957	-	149,957	87,445	-	87,445
Atlantic Integrated Commercial Fisheries Initiative	-	170,000	170,000	-	247,200	247,200
Province of Nova Scotia	2,225,414	241,578	2,646,433	1,425,984	318,505	1,744,489
	104,501	-	104,501	141,385	-	141,385
<b>Total</b>	<b>\$ 2,329,915</b>	<b>\$ 241,578</b>	<b>\$ 2,750,934</b>	<b>\$ 1,567,369</b>	<b>\$ 318,505</b>	<b>\$ 1,885,874</b>

Subsequent to year-end, the First Nation received \$1,000,000 from Indigenous Service Canada for the purchase of commercial fishing licences which had not been recognized as of March 31, 2021. Please refer to Note 20 for further disclosure on subsequent events.

---

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**20. SUBSEQUENT EVENTS**

On March 31, 2021, the First Nation entered into purchase & sale agreements with four individuals and one estate for the acquisition of 5 Lobster Fishing Area 34 licenses for a total cost of \$3,500,000, supported by a \$1,000,000 grant from Indigenous Service Canada which was received subsequent to year-end. On that date, the First Nation also entered into 5 Designation Agreements with Yarmouth Sea Products Limited ("Yarmouth Sea"), which designates the fishing rights under these 5 licenses to Yarmouth Sea for 11 years at an annual fee of \$350,000. As of March 31, 2021, these transactions have not been recorded within the financial statements as the closing date of the sale had not occurred, nor has the Department of Oceans and Fisheries approved the purchase.

On June 13, 2017, the First Nation passed a Band Council Resolution to begin the Additions to Reserve ("ATR") process for three parcels of land owned by Landing #1. On January 12, 2021 the members of the First Nation voted to designate the ATR land for leasing purposes, and on January 19, 2021, a Band Council Resolution authorizing the Indemnity Agreement with Her Majesty the Queen in Right of Canada was signed. The Minister of Indigenous Services had not approved, by Ministerial Order, the ATR as of March 31, 2021. Subsequent to year end, on June 30, 2021, the First Nation received conditional approval from the Minister of Indigenous Services for the ATR.

---

**21. COMPARATIVE FIGURES**

Certain of the comparative figures have been reclassified to conform with current year presentation.

---

**22. SEGMENT DISCLOSURE**

The First Nation is a diversified community that provides a wide range of services to its members. For management reporting purposes the First Nation's operations and activities are organized and reported by program. Programs were created for the purpose of recording specific activities to attain certain objectives in accordance with specific regulations, restrictions or limitations. The activities can also be categorized into segments. The following segments have been identified and as such are separately disclosed.

**Band Administration**

The administration department oversees the delivery of all government services and the day-to-day operations of the First Nation.

**Community Health**

The community health department provides medical services to band members.

**Social Services**

The social services department is responsible for administering assistance payments as well as providing social services to band members.

**Education**

The education department provides education services to band members including primary and secondary schooling, and sponsorship to attend post secondary institutions.

**Glooscap Commercial Fisheries**

The Commercial Fisheries operates three lobster fishing boats and receive occasional funding from the Aboriginal Fisheries Strategy Agreement with the Department of Fisheries and Oceans.

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**22. SEGMENT DISCLOSURE (continued)**

**Gaming Commission**

The Gaming Commission was set up to enter into an agreement with Atlantic Lottery Corporation for the operation of video lottery terminals on the First Nation.

**Operations, Capital and Maintenance**

The operations and maintenance department provides public services that contribute to community development and sustainability through the provision of operating services such as roads, water and sanitation, fire protection, electrical and community buildings.

**Capital (Band Housing & CMHC Housing)**

This department is responsible for all capital asset activities occurring in the First Nation during the year, including housing construction and renovations.

**Glooscap Corner**

The Glooscap Corner operates a convenience store, gaming facility and gas bar on the First Nation.

**Other Projects**

The First Nation provides a wide array of other services, including youth employment projects, economic development, social housing activities, feta cheese business and other.

**Feta Cheese**

The First Nation invested in a partnership to process and sell feta cheese. This operation ceased during the year.

**Economic Development**

Economic Development is a corporation aimed to enhance the quality of life of the community through the development of band-owned business opportunities and provide assistance to individuals interested in creating opportunities for themselves through business activities.

**Landing #1**

Landing #1 owns the assets which facilitates the operation of Exit 8A Landing fuel gas bar and Sweetgrass convenience store.

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

**22. SEGMENT DISCLOSURE (continued)**

**For the year ended  
March 31, 2021**

	Band Administration	Social Services	Community Health	Community Education	Operations, Capital & Maintenance	Community Fisheries & Resources	Band Housing	CMHC Housing	Glooscap Corner	Glooscap Landing	Gaming Commission	Commercial Fisheries	Economic Development	Feta Cheese	Total
<b>Revenue</b>															
ISC	\$ 483,910	\$ 442,894	\$ 568,410	\$ -	\$ 217,924	\$ -	\$ -	\$ -	\$ 161,898	\$ -	\$ -	\$ 147,276	\$ 20,000	\$ -	\$ 2,042,312
CMM	-	-	23,629	-	-	-	-	-	-	-	-	-	43,950	-	67,579
AICFI	-	-	-	-	-	100,000	-	-	-	-	-	-	70,000	-	170,000
CMHC	-	-	-	-	-	-	10,301	94,422	-	-	-	-	-	-	104,723
DFO	-	-	-	-	-	142,757	-	-	-	-	-	-	7,200	-	149,957
PNS	24,609	-	50,000	5,000	-	-	-	-	-	-	23,391	-	1,500	-	104,500
MET	-	62,258	-	-	-	-	-	-	-	-	-	-	-	-	62,258
MK	-	-	-	199,424	-	-	-	-	-	-	-	-	-	-	199,424
Corner	-	-	-	-	-	-	-	-	2,563,111	-	-	-	-	-	2,563,111
Fisheries	-	-	-	-	-	-	-	-	-	-	-	1,178,445	-	-	1,178,445
Rent	31,881	-	-	-	-	-	-	-	-	52,687	-	-	-	-	84,568
Management Fee	-	-	-	-	-	-	-	-	-	-	-	-	114,682	-	114,682
Gov't COVID Grants	-	-	-	-	-	-	-	-	30,000	-	-	-	207,499	-	237,499
Trust	392	-	-	-	-	-	-	-	-	-	-	-	-	-	392
Other	262,407	-	403,896	5,000	-	-	-	420	(620)	16,500	-	-	67,874	-	755,477
	803,199	505,152	1,045,935	209,424	217,924	242,757	10,301	94,842	2,754,389	69,187	23,391	1,395,721	462,705	-	7,834,927
<b>Expenditure</b>															
Amortization	405,614	-	-	-	-	-	-	95,518	64,753	127,571	-	151,086	2,181	-	846,723
Bank charges	516,846	-	-	-	-	-	-	17,994	10,421	89	284	21,067	552	42,671	609,924
Professional fees	166,058	-	-	-	-	19,950	-	14,528	294	3,321	(4,200)	3,957	114,845	9,327	328,080
R & M	226	-	-	-	5,767	-	28,014	45,960	12,519	30,324	-	31,057	5,572	-	159,439
Salaries	1,011,257	44,439	117,903	33,497	52,723	56,165	239	-	389,643	-	-	709,890	695,706	-	3,111,462
Supplies	224,274	1,198	191,135	72,356	262,691	22,227	-	25,655	1,375,552	30,937	-	228,811	149,128	11,820	2,595,784
Other	171,787	261,287	14,171	27,241	-	-	-	17,746	-	-	125,870	-	777,701	421,837	1,817,640
	2,496,062	306,924	323,209	133,094	321,181	98,342	28,253	217,401	1,853,182	192,242	121,954	1,145,868	1,745,685	485,655	9,469,052
<b>Total</b>	<b>\$1,692,863</b>	<b>\$ 198,228</b>	<b>\$ 722,726</b>	<b>\$ 76,330</b>	<b>\$ (103,257)</b>	<b>\$ 144,415</b>	<b>\$ (17,952)</b>	<b>\$ (122,559)</b>	<b>\$ 901,207</b>	<b>\$ (123,055)</b>	<b>\$ (98,563)</b>	<b>\$ 249,853</b>	<b>\$ (1,282,980)</b>	<b>\$ (485,655)</b>	<b>\$ (1,634,125)</b>

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

**22. SEGMENT DISCLOSURE (continued)**

**For the year ended  
March 31, 2020**

	Band Administration	Social Services	Community Health	Education	Operations, Capital & Maintenance	Community Fisheries & Resources	Other Projects	Band Housing	CMHC Housing	Glooscap Corner	Gaming Commission	Commercial Fisheries	Feta Cheese	Total
<b>Revenue</b>														
ISC	\$ 366,685	\$ 401,376	\$ 398,767	\$ -	\$ 146,684	\$ 7,191	\$ -	\$ -	\$ -	\$ 22,088	\$ 13,000	\$ -	\$ -	\$ 1,355,791
CMM	-	-	8,565	-	-	-	3,000	-	-	-	-	-	-	11,565
AICFI	-	-	-	-	-	-	-	-	-	-	-	-	247,200	247,200
CMHC	-	-	-	-	-	-	-	-	54,053	-	-	-	-	54,053
DFO	-	-	-	-	-	87,445	-	-	-	-	-	-	-	87,445
PNS	-	-	-	-	-	-	31,550	-	-	-	109,835	-	-	141,385
KMK	30,130	-	-	-	-	-	-	-	-	-	-	-	-	30,130
MET	-	236,547	-	-	-	-	-	-	-	-	-	-	-	236,547
MK	-	-	-	144,077	-	-	-	-	-	-	-	-	-	144,077
Rent	-	-	-	-	22,700	-	-	-	-	-	-	-	-	22,700
Other	51,583	-	-	3,238	10,245	-	14,754	-	46	3,854,959	-	1,431,328	33,582	5,399,735
	448,398	637,923	407,332	147,315	179,629	94,636	49,304	-	54,099	3,877,047	122,835	1,678,528	33,582	7,730,628
<b>Expenditure</b>														
Amortization	408,261	-	-	-	-	-	-	-	92,268	87,152	-	191,457	-	779,138
Bank charges	470,260	-	-	-	-	-	-	10,139	15,922	6,198	438	20,119	4,965	528,041
Professional fees	195,742	-	-	-	-	2,000	-	-	17,700	9,894	3,500	30,971	85,959	345,766
R & M	-	-	-	-	13,327	7,187	-	27,023	40,854	22,818	-	118,264	106	229,579
Salaries	907,904	53,623	180,524	36,052	78,809	57,171	64,761	-	56,738	653,691	-	928,095	63,923	3,081,291
Supplies	232,378	1,486	180,883	76,051	224,847	27,874	48,034	7,570	6,809	1,521,781	-	333,379	22,012	2,683,104
Other	20,575	251,682	-	7,932	7,212	-	-	-	1,572	600,000	367,980	-	2,159,253	3,416,206
	2,235,120	306,791	361,407	120,035	324,195	94,232	112,795	44,732	231,863	2,901,534	371,918	1,622,285	2,336,218	11,063,125
<b>Total</b>	<b>\$ (1,786,722)</b>	<b>\$ 331,132</b>	<b>\$ 45,925</b>	<b>\$ 27,280</b>	<b>\$ (144,566)</b>	<b>\$ 404</b>	<b>\$ (63,491)</b>	<b>\$ (44,732)</b>	<b>\$ (177,764)</b>	<b>\$ 975,513</b>	<b>\$ (249,083)</b>	<b>\$ 56,243</b>	<b>\$ (2,302,636)</b>	<b>\$ (3,332,497)</b>

**GLOOSCAP FIRST NATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED MARCH 31, 2021**

---

**23. EXPENSES BY OBJECT**

The following is a summary of expenses by object.

	2021	2020
Administration	\$ 155,206	\$ 939,065
Advertising	7,350	28,511
Amortization of tangible capital assets	846,723	756,740
Bank charges and interest	15,977	25,969
Bad debts	421,838	51,460
Employee benefits	171,480	182,156
Fees	239	56,392
Honorariums	413,611	421,957
Impairment of capital assets	-	2,109,365
Insurance	79,985	64,249
Interest on long-term debt	592,826	512,198
Loss on contract	768,602	-
Loss on disposal of capital assets	-	42,484
Professional fees	269,922	293,845
Repairs and maintenance	561,046	578,505
Salaries and wages	2,371,677	2,357,589
Supplies and services	2,691,174	2,444,363
Telephone	29,166	35,133
Training, travel and meetings	30,109	112,755
Utilities	42,121	50,389
	<hr/> <b>\$ 9,469,052</b>	<hr/> <b>\$ 11,063,125</b>